
Ankush Anand

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Objective

To work in an environment which encourages me to succeed and grow professionally where I can utilize my skills and knowledge appropriately.

Experience

- **Shoppers Stop Ltd** MAY 2014 - January 2015
Customer care Associate
 - Serves customers by helping them select products.
 - Drives sales through engagement of customers, suggestive selling, and sharing product knowledge. Greets and receives customers in a welcoming manner.
 - Provides outstanding customer service.
 - Processes payments by totaling purchases, processing checks, cash, and store or other credit and debit cards.
 - Assists with inventory, including receiving and stocking merchandise.
- **Evergreen door industries** November 2018 – (CURRENT WORKING)
Sales executive
 - Conduct market research to identify selling possibilities and evaluate customer needs
 - Actively seeking out new sales opportunities through cold calling, networking and social media
 - Set up meetings with potential clients and listen to their wishes and concerns Prepare and
 - deliver appropriate presentations on products and services
 - Participate on behalf of the company in exhibitions or conferences Collaborate
 - with team members to achieve better results
 - Negotiate/close deals and handle complaints or objections

Education

- **Punjab university, Chandigarh** 2015
BB
A 61
- **Punjab school education board** 2011
12th
61
- **Punjab school education board** 2009
10th
54

Skills

- Communication skills Decision
- making

- Problem solving
- Team building
- MS office
- Graphic design

Language

- EnglishHindi
- Punjabi

Interests

- Cricket Graphic
- designMusic
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Activities

- Sports over the weekends

Personal Details

- Date of Birth : 16/02/1992
- Marital Status : Single
- Nationality : Indian

Certifications

- **Computer course**
3 month computer course Certificate 2012
- **Certificate as Floor associate**
Bharti walmart 2013 Participation Program Certificate as a Floor associate
- **Stock Market training course by Motilal oswal**
5 days online certification stock Market Training course for beginner level in motilal oswal



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