

Akshay Pralhad Patil

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Location: Thane (W), India

Career Summary

A motivated and experienced professional with a solid background in procurement, logistics and supply chain management. Seeking to leverage my expertise in a dynamic and challenging work environment that encourages personal and organizational growth.

Skills

- Proficient in PAL, Bassnet, Ebms, NS5, Logisys, Eyeshare SCM Software
- Strong knowledge of MS Office, Wordpress, and basic programming languages
- Skilled in vendor negotiation and supply chain optimization
- Experienced in handling on-site procurement and technical support

Work Experience

Wilhelmsen Ship Management

Procurement Lead

March 2024 – July 2024

- Handling the procurement activities for DWM Bulk carrier fleets as per vessel's requirement
- Coordination with vessel manager's of respective vessels and plan shipments for the upcoming port calls in most economical way
- Efficiently managing RFQ's generated by the onboard staff, ensuring timely acquisition of quotations within deadlines.
- Converting RFQ's to purchase orders, consistently meeting KPIs and performance targets
- Support vessel's ad-hoc purchasing requirement as and when required
- Ensure that purchasing is done with approved and contracted vendors at the contracted prices
- Managing new vendor onboarding and activation processes in ERP system in accordance with organizational requirements
- Constantly challenge prices within the procurement teams and ensure that offers are based on the lowest landed cost
- Liaise with suppliers, port agents/forwarders for custom clearance and smooth onboarding of goods,
- Ensure that all requisitions, quotes, purchase orders and invoices are processed in accordance with SLA provisions for GPS
- Ensure goods and services are delivered according to the vessel schedules.
- Extract open PO report, covert PR to PO and follow up with vendors on delivery status
- Follow up and co-ordinate with all stakeholders to ensure that goods are provided as required.
- Look for supply chain efficiencies and opportunities to consolidate cargo to reduce costs.
- Comply with the 5 R's (Right product, Right quantity, Right place, Right time and Right price)
- Ensure that clear audit trails and records are available to justify and back up all procurement decisions.
- Maintaining Bassnet data to ensure that accurate KPI's can be produced.
- Develop and share knowledge of WSM's global supplier base, establish relationships and maintain contacts with key suppliers worldwide.
- Supports the technical superintendent in managing the vessel's budget to ensure cost optimization
- Take steps to avoid delivery delays and monitor deliveries from vendors closely
- Ensure all invoices are registered with correct vendor, amount & currency and process them
- Follow up on open PO's with vendors for invoices and process them for payment

Bernhard Schulte Shipmanagement

Assistant Technical Officer – Procurement & SCM

Jan 2022 – March 2024

- Handling of procurement activities and technical Services and for the assigned vessel efficiently and promptly
- Managed on site dry dock procurement activities in Poland Remontowa Shipyard for major Tier III main engine upgrade project for the cruise ship
- Efficiently managing RFQ's generated by the onboard staff, ensuring timely acquisition of quotations within deadlines.

- Support vessel's ad-hoc and purchasing requirement as required
- Converting RFQ's to purchase orders, consistently meeting KPIs and performance targets
- Ensure that purchasing is done with approved and contracted vendors at the contracted prices
- Issuing the necessary purchase orders for material/services prior to the delivery
- Extract open PO report, covert PR to PO and follow up with vendors on delivery status
- Negotiate with vendors to optimize cost & highlights significant deviations to the technical superintendent
- Managing new vendor onboarding and activation processes in ERP system in accordance with organizational requirements
- Actively participation in trade expo and maintaining relationship with suppliers
- Supports the technical superintendent in managing the vessel's budget to ensure cost optimization
- Searching new vendors whenever required and liaises with the SCM Team for approval within the Purchase PAL system.
- Liaise with port agents for custom clearance of goods, travel arrangements of service technician for smooth onboarding
- Follows up on the service/repair arrangements as arranged by technical Superintendent by way of issuance of timely purchase orders, logistical support etc
- Arranging for necessary services for annual surveys (safety equipment/radio surveys/lifeboat & davit Service etc.) communicates with classification societies for annual & other surveys as directed by the technical superintendent
- Keeps certification PAL updated for each assigned vessel & collates the necessary data required for the preparation of owner's reports
- Provides feedback to the SCM Team on vendor performance
- Actively uses relevant modules of PAL – PMS, Purchase, Certification, Voyage, Drydock to support the Technical Superintendent and vessels
- Follow up on prepayment and approval with accounts team, checks invoices and disbursement accounts, controlling they are not paid until all possible disputes are settled, and assists in verifying variance report

Goodrich Maritime Private Limited

Customer Service– Chemical Logistics Division / Liner Division	June 2019 – Jan 2022
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- Coordination with shipping lines, transporters, branch offices and inter departments for smooth completion of domestic, International ISO tank and flexi tank shipments via Sea, Costal, Rail, Road Transport
- Preparation of domestic ISO tank lease agreements, bill of sale, corporate guarantee, addendum, and coordination with customers for finalization and arranging endorsed copies
- Coordination with all India tank depots for tank availability, readiness, repair activities and claims, tank certificates
- Maintain records and tracking of ongoing domestic shipments and regularly updating customers
- Coordination with tank depots for MNR related activities, allotting tanks, issue bill of sale for sold tanks
- Sharing transportation enquiries with all our nominated transporters and follow up for the rates
- Follow up with customer with respect to enquiries ,quotations, invoicing etc
- Complete coordination and handling of all flexi tank forwarding & container shipments
- Providing vessel schedule to customers and issuing DO along with tank certificate and cleaning certificates
- Follow up with customer for Shipping bill, VGM, BL draft and sending load list to carrier
- Coordination with Inventory team to make tanks available in EBMS system
- Maintaining customer KYC, vendor creation, invoice verification, risk register
- Checking all principals available tanks in the Inventory report
- Liasioning with Planning, Inventory department for container linking / delinking if yard has not updated promptly
- Tracking shipments, coordinating with transshipment port for status
- Applying for cargo manifests approval & Iran desk approvals for Iran shipments & sending the compiled approvals per vessel to docs dept after planning of Iran containers
- Sending pre-alerts to transshipment ports
- Co-ordination with planning team for slots & taking into consideration the special requests of loading such as additional listings, under deck, flexi & Haz cargoes. Taking confirmation from planning dept for any lot cargo loadings prior booking
- Coordinating with operations team for vessel updation in Odex, issuance of Form 13, shipping bill receipt , back to town containers , EGM errors.
- Outstanding payment follow ups with customer
- Liasioning with POD offices for any issues related damages, additional charges , delay in shipment arrivals etc

Interport Global Logistics

Customer Service Executive - Exports

Oct 2018 – March 2019

- Coordination with Exporters regarding business requirements and processing complete shipment cycle
- Having knowledge of online bookings and port operations.
- Discussing with sales team & placing the order with shipping line
- Following-up for Hazardous approval/VGM with shipping line & booking confirmation before cargo dispatch
- Sending load list to shipping line & sending on-board confirmation to customer
- Sending bill of lading to customer on time
- Tracking the container & ensuring that it reaches the port on time
- Supporting the sales team and building both internal and external relationships across business
- Liaison between clients and operations & other departments to ensure efficient service is delivered to the client
- Taking ownership of complaint and queries and proactively resolving the same
- Ensuring that all customer queries are well-investigated and resolved and escalating queries
- Dealing with Transporters, Lines, CHA's and extreme Co-ordination with clients independently

Value Freight Mumbai Pvt. Ltd.

Executive-Export&Import

May 2017–April 2018

- Co-ordinate with overseas agents and International clients, Shipping Lines, CHA,NVOCC, Freight Forwarders
- Contacting shipping lines, getting the rates for export and import shipments and providing quotation to the clients
- Checking vessel schedule & placing bookings on shipping lines, forwarding booking for pick up
- Co-ordination with plant people for shipments stuffing and transporter for vehicle placement for smooth clearance/ timely movement of export consignments and update the same to customer
- Updating container details to the client with port and DO cut off details and revalidating DO
- Follow up for commercial Invoice, packing list from client/shipper and forwarding to CHA for preparing documents
- Follow up for container gate in & timely hand over documents to the shipping line
- Timely submitting SI, VGM, Form13 to the shipping line
- Coordination with shipping line with procedural matter from container loading onboard to release of BL
- Making HBL and MBL,FCR& taking approval from shipper
- Preparing debit note and follow-up for payment from the clients
- Getting BL from shipping line & forwarding the same to the overseas client along with export declaration
- Follow up till the time cargo is delivered at destination and update the same to shipper/client
- Solving post shipment export/Import queries received from the shipper/clients
- Sending cargo arrival notice or pre-alert to the destination agent with relevant documents
- Receiving the original document from the Shipper/ consignee & sending them to CHA for preparing checklist
- Giving final approval on check list for filling bill of entry
- Ensuring with consignee/client for receipt of the cargo and sending them debit note

Visiting Faculty

July 2015 – April 2019

- Visiting faculty for Indian Merchant Chamber's Logistics & Supply Chain and International Trade Courses
- Guest Lecturer at Hinduja College for Transport and Port Management.

Internships

Scorpio Marine Management Pvt. Ltd.

Internship-NS5 Intern

Sep 2014 – March 2015

- Collecting information from vessel equipment makers and updating in NS5 system to work upon orders
- To expedite the data work for our forth coming New build vessels
- Support purchase team with required information on spare parts, tools, consumables etc

Doff Logistics, Mumbai

Internship

July 2014–Sep 2014

- Define sales strategy to achieve sales target for International and domestic Logistics
- Identify new business opportunities and customers for expansion
- Development of new clients as well as retaining them by offering better customer relationship and service
- Coordinating with vendors for FTL vehicle placement according to materials requirement
- Monitoring and handing day to day sales and operation activity
- Coordinating with operation team for day to day sales and troubleshooting
- Coordination with pricing, operations,accounts team for smooth operations

Educational Details

Degree	Board	Institution	Year	Percentage
PGDSM- Shipping & Logistics	NMIS	Narottam Morarjee Institute of Shipping	2014	60%
B.Sc – IT	Mumbai	Mulund College of Commerce, Mulund	2012	62%
HSC	Mumbai	D.S College, Thane	2009	53.17%
SSC	Maharashtra	Thirani Highschool	2007	78.92%

Academic Projects

Project Title : Computer Hardware Shop Management

Brief Overview of Project : The main purpose of the project is to simplify the work of the shop owners by providing them application for billing and all records

Extracurricular Activities

- Cleared Maharashtra State Board Elementary as well as Intermediate drawing exam
- Active member in organizing committee for several events at college and organizations

Personal Details

Date of Birth 1st June 1991
Nationality Indian
Languages Known English, Hindi, Marathi
Marital Status Single
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