

CURRICULAM VITAE

SRI KRISHNA RESIDENCY

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MADHURAWADA, VISAKHAPATNAM-41

ANDHRA PRADESH -530041

SUMMARY

Experienced Job with over Number Years of experience in Industry. Excellent reputation for resolving problems, improving customer satisfaction, and driving overall operational improvements, Consistently saved costs while increasing profits.

WORK EXPERIENCE

OCTOBER 2022 – BALAJI COLOURS AND CHEMICALS

TILL DATE

REGIONAL SALES MANGER

VISAKHAPATNAM, SRIKAKULAM,
VIJAYANAGARAM.

- CONSULTING WITH PAINT, HARDWARE AND CEMENT DEALERS
- EXPLAINING ABOUT PRODUCT RANGE
- DEVOLOP PROSPECTS FROM CURRENT COMEMERICAL COUSTOMERS,REFERRAL LEADS,OR SALES OR TRADE MEETING
- MONITORING OUTSTANDING AND COLLECT MONEY IN TIME

JANUARY 2010- EAGLE COATS PVT.LTD

SEPTEMBER 2021 REGIONAL SALES MANAGER

VISAKHAPATNAM, SRIKAKULAM,
VIJAYANAGARAM.

- CONSULTING WITH PAINT, HARDWARE AND CEMENT DEALERS
- EXPLAINING ABOUT PRODUCT RANGE.
- DEVOLOP PROSPECTS FROM CURRENT COMEMERICAL COUSTOMERS, REFERRAL LEADS,OR SALES OR TRADE MEETING.
- MONITORING OUTSTANDING AND COLLECT MONEY IN TIME .
- HANDLING AND GETTING BUSSINESS SALES FROM WHOLSALE ,.DISTRIBUTORS AND DEALS FROM DIFFERENT STATES .
- TAMILNADU ; CITIES LIKE CHENNAI, COIMBATORE, ERODE ,SALEM.
- KARNATAKA ;BANGALORE, MYSORE, HUBLI,BELAGUM ,MANGLORE.
- UTTARPRADESH ; KANPUR.

- MADHYAPRADESH ;INDORE.
- JHARKHAND;RANCHI.
- CHATTISGARH ; RAIPUR.
- ODISHA ; BERHAMPPUR,BHUBANESWAR, CUTTACK .
- WEST BENGAL ; KOLKATA .

DECEMBER 2009- ESSAR WATER PROOFING CHEMICALS

DECEMBER 2010 - SALES MANAGER VISAKHAPATNAM, SRIKAKULAM,
VIJAYANAGARAM,

- CONSULTING WITH PAINT, HARDWARE AND CEMENT DEALERS.
- EXPLAINING ABOUT PRODUCT RANGE.
- TO GET THE PURCHASE ORDER.
- DEVELOP PROSPECTS FROM CURRENT COMEMERCIAL
COUSTOMERS,REFERRAL LEADS,OR SALES OR TRADE MEETING.
- MONITORING OUTSTANDING AND COLLECT MONEY IN TIME.

NOVEMBER 2006 – SUGUNA POULTRY FARMS LTD.

DECEMBER 2009 - SALES EXECUTIVE VIJAYAWADA,KRISHNA DIST.

- CONSULTING WITH LAYER POULTRY FARMERS.
- EXPLANING ABOUT LOHMAN LAYER CHICKS.
- LAYER CHICK SALES AND CASH COLLECTION.
- SERVICE GIVEN TO POULTRY FARMERS.

NOVEMBER 2005 – ROHINI MINERALS PVT.LTD

DECEMBER 2006 – SALES REPRESENTATIVE VIJAYAWADA,KRISHNA DIST

- CONSULTING WITH BROILER POULTRY FARMS.
- BROILER CHICK SALES .
- BROILER FEED SALES.

AUGUST 1999 – SRINIVASA HATCHERIES LTD .

NOVEMBER 2005 - SALES REPRESENTATIVE MARKAPUR, GUNTUR ,

- CONSULTING WITH BROILER AND LAYER FARMERS
- BROILER AND LAYER CHICK SALES
- BROILER AND LAYER FEED SALES

JULY 1998– BK AGENCIES

AUGUST 1999 – CASHIER VISAKHAPATNAM

- POULTRY MEDICINE RETAIL SALE
- IN TOUCH WITH ALL POULTRY FARMS.

EDUCATION

JUNE 2006-2008 – M.B.A (SPECIALSATON IN MARKETING)

ALLGAPPA UNIVERSITY CHENNAI, TAMILNADU .

MAY 1991-1994 – B.COM GOVT. DEGREE COLLEGE ,

TEKKALKI, ANDHRA PRADESH.

MAY 1989 -1991- BOARD OF INTERMEDIATE EDUCATION

GOVT JUNIOR COLLEGE KOTABOMMALI, ANDHRA PRADESH.

MAY 1988 -1989 S.S.C – GOVT HIGH SCHOOL , TEKKALI , ANDHRA PRADESH

PERSONAL DETAILS

NAME	: GONTU SRINIVASA RAO
FATHER'S NAME	: SRI RAMA MURTY
DATE OF BIRTH	: 28-08-1974
GENDER	: MALE
NATIONALITY	: INDIAN
RELIGION	: HINDU
LANGUAGES KNOWN	: TELUGU, HINDI, ENGLISH,TAMIL & GUJARATHI
MARITAL STATUS	: MARRIED
C.T.C	: 9 LAKHS.
SKILLS	: M.S OFFICE , TALLY
HOBBIES	: DAILY EXERCISE, PLAYING CRICKET, READING NEWSPAPER.