

Curriculum Vitae

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DATE OF BIRTH : 12th November 1965.

PASSPORT DETAILS : Z 2383776
Date & place of issue : 14th Feb 2012. Thane (Mumbai – India).
Date of expiry : 13th Feb 2022.

Private Driving License :

Indian License No : 65028
Saudi License No : 2321348191 (30/12/2021)

UAE License No : 1610820 (17/08/2020)

ACADEMIC QUALIFICATION :

- 1) Degree in Chemistry.
- 2) Post graduation –Paint & Varnish Technology.
- 3) Frosio Inspector Level III

EXPERIENCE :

(AA) Experience outside India :

- 1) 6 years working with AKZO Noble – International Paint Saudi Arabia Ltd.
Main working Area :
 - a) Sales & Technical service Yanbu – Jeddah – Jazan (Red-Sea) western Saudi Arab.
 - b) Core project handling with Aramco like Yanbu Export & Jazan Refinery. Yanbu -2 & Yanbu-3 (Marafiq & SWCC) , Petro Rabigh , Jazan refinery etc with value added product base on Inorganic copolymer technology , Novolac vinyl ester/epoxy-Polycyclamine & Phenolic etc.
 - c) Promote Epoxy intumescent coating under broad spectrum for jet & hydrocarbon fire protection.

- 2) 23rd June 2010 to 20th Nov 2011 : PPG Industries (UAE) LLC
Key account Manager.

Main Working Areas :

- a) Looking after Abudhabi Oil & gas and Infrastructure Market .
- b) PPG's Products & name approvals in Abudhabi Areas.

- 3) 16th July 2001 to 26th May 2010 : Jotun Saudia Co. Ltd
Technical Sales Executive.

Main working areas:

- a) Submit painting specifications and quotation , provide clarification and training to customer in the use and advantage of Jotun's products and services.
- b) Procure orders and oversee order processing.
- c) Carry out technical inspections on dry-docking and other projects in accordance with Jotun with Jotun's technical inspection procedures and routines.
- d) To protect, maintain and safeguard the company's assets and interests.
- e) To manage account receivables and regulate credit control on customer accounts within company policies.
- f) To provide technical service and technical assistance to clients and colleagues within the knowledge and capacity possessed.

(BB) Experience in India :

- I) June 1997 to 10th July 2001 :Chugoku Jenson & Nicholson Ltd.
Sales & Service Manager
Main working areas: 1) Looking after overall selling operations of various industrial coating.
2) Assessment of market potential, competitors' behaviors and activity.
3) Monitoring sales trends.
4) Pricing strategy.
5) Support sales team to achieve targets through team building.
6) After sales service.
7) Reporting to the Director & C.E.O

- II) March 1993 to May 1997 : Chugoku Paints (Singapore) PTE Ltd.
Technical Executive
Main working areas: 1) Imparting technical services, i.e welding, blasting & painting inspection for marine containers, ships (dry dock & maintenance.)
2) Enforcing sales & service on behalf of Chugoku Marine Paints-Singapore.
3) Reporting to head of the dept. sales & technical (Singapore & H.K)

- III) August 1992 to February 1993: Chugoku- U.K Paints (I) Ltd.
Technical Executive
Main working areas: 1) Imparting technical services, i.e welding, blasting & painting inspection.
2) Reporting to the head of the dept. in India.

- IV) December 1991 to June 1992: Trans Freight Containers Ltd.
Paint Shop in charge
Main working areas: Blasting & painting control for 100% EOU base marine freight container factory.

V) October 1990 to November 1991: Bombay Paints Ltd.

(Hempel –India)

Chemist in development laboratory.

Main working areas: Coil coating, marine coating & protective coating development & its application.

VI) September 1989 to September 1990: ICI India Ltd.

(Paint division)

Chemist in development laboratory.

Main working areas: Paint & Varnish formulation and development in industrial, decorative & refinish sector.

4) Dry docking done in Dalian – China.

5) Trained in Bangkok for Marine freight container.

6) Trained in Singapore for ships repair & new building.

7) Trained in England for Tank lining.

OTHERS :

1) NACE-India, Qualified. (pipe coating)

2) Also well versed in basic pollution control testing methods and fairly well versed in civil construction methods.

3) Knowledge in floor coating, decorative, Coil coating, Car refinish and wood coating.

4) Well versed in computer.

5) CPS- Jotun (GUSTAV KASER TRAINING INTERNATIONAL) : Passed.

6) Paint spec. for Decorative mega & Concrete project.

7) Jotun Team No 1 Level 1 Passed & 2

8) International Paints' Promote 21 modules passed (fire protection & linings)

HOBBIES : Traveling, Swimming & Cooking.

Best Regards

Jyoti sankar Bandyopadhyay.

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