

CURRICULUM VITAE

NIRAJ ANAND

107/188 Dandi Pur, Ansari Marg
Dehradun (U.K) 248001
Contact No: 7906007989



OBJECTIVE *Position that offers growth, opportunities and challenging career and allows me to best utilize my skills and experience. Knowledge of Logistics, Branch Operation & Production.*

HIMALAYAN POWER MACHINES MFG CO.

Joined Apr-2016 Designation Marketing Manager (National) Portable Generator & Multi Purpose Engines Manufacturers. Sales Team Handling with Targets, Achievement & Performance. Travelling all Over India for Business.

Dealing State/Central/Railways & RDSO Tenders & OEM Sale. With quick view on Daily Production Status as a Team Work.

Time to Time Renewals of Certificates. All other Commercial Activities which support the Company.

We had added Hybrid Solar Products also e.g. Solar Panels, Power Banks, Inverters, Flood Lights all are lithium based.

AIRTEL Digital TV

Duration: April 2012 To Jan 2016

Designation ; Area Sales Manager

Headquarter; Dehradun

- Job Profile
1. Taking Care of Garhwal & Kumaon Region.
 2. Monitoring & Sharing Task with Sales Team.
 3. Market Expansion Solutions with Team.
 4. Taking Care of RTGS and Payment Schedules with Targets.
 5. Travelling Kumaon & Garhwal Region.

Additional Exposure: Exposure more than 350 Dealers in Uttarakhand.

Hewlett Packard (Computer Tablet & Laptop Series)

Duration: June 2010 To March-12

Designation: Area Sales Manager

HQ: Dehradun

1. Taking Care of Channel Partners.
2. Co-ordination with Distributors.
3. Conducting Dealer Meets.
4. Controlling Market Competition.
5. Taking care of RDS.

Modi Industries Ltd (PaintDiv)

Duration: April 2008 To Feb 2010
Designation: Branch Manager
Headquarter: Modinagar
Profile:

1. Taking Care of Active Channel Partners/Dealers.
2. Development of New Channel Partners.
3. Time To Time Up gradation of Products.
4. Interaction with End Users.
5. Conduct Live Demos.
6. Updates of Payments & Supplies.
7. Travelling in Western U.P to Boost Up Sale.
8. Looking After Production Plan & Sale.

Kansai Nerolac Paints Limited (Paint Industry)

Duration: June 2006 To Mar 2008
Designation: Territory Sales
Headquarter: Ghaziabad
Profile:

1. Taking Care of Active Channel Partners.
2. Development of New Channel Partners.
3. Time To Time Up gradation of Products.
4. Interaction with End Users.
5. Conduct Live Demos.
6. Updates of Payments from Dealers
7. Travelling in Western U.P.

ESDEE Paints Ltd. Nov 1996 To April 2006
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Designation: TSI/ Depot In charge Ghaziabad
Territory U.P. Delhi & NCR

1. Interaction & Visit Dealers & End Users (Painters)
2. New Dealers Exposure.
3. New Products Launching by Demo & Painter Meets.
4. Updates on payments & logistics.
5. Travelling regular for Business in U.P. & Uttarakhand.

ACADEMIC QUALIFICATION

Graduation in 1995 D.A.V. College
High School in 1990 (ICSE Board)

PERSONAL DETAILS

Name: Neeraj Anand
Father's Name; Late Shri L.R. Anand
D.O.B: 28/03/1974
Languages: Hindi/English
Marital Status; Married
CTC; 5.5 Lac per annum
Email; Neerjanand11@rediffma.com
Location: North India

