

RESUME

VEERANKI HEMANTH NAGA MANIKANTA

MBA[HR]

Problem solver, Innovator, Quick learner

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Personal Information

Date of Birth : 26-01-2000
Sex : Male
Nationality : Indian
Marital Status : Unmarried.

Present Address

S/o V.Subramanyeswara Rao
Dr.No:3B-2-52/A
Near Ambika Theatre
Western Street Eluru,
Eluru District,
Pincode:-534001.

Hobbies

Listening music.
Travelling.
Photography

Languaques Known

Telugu, English. Hindi

<https://www.linkedin.com/in/manikanta-veeranki-9a2736254/>

CAREER OBJECTIVE

Seeking a job position to start a professional career utilizing my technical and analytical skills to the best of my potential, being innovative and flexible which offers professional growth.

QUALIFICATION

WORK HESTORY : October 2023 – Current

Business Executive, Digital Marketer & UI/UX Designer
[D BASE SOLUTIONS PVT.LTD](#)

- I am a Business Executive as well as the Digital marketer my job here is to deal with clients from Educaton Sector By Presenting the ERP& Exam Software and make the modifications in the Software and I have Re designed product as their Requirements
- Initiate and maintain contact with clients through calls, emails, and meetings to ensure ongoing satisfaction with purchased products and services.
- Maintain comprehensive records of pre-sales activities, client interactions, and requirements in the CRM system to support accurate reporting and analysis.
- Designed user-centric digital experiences for various clients, enhancing user satisfaction and engagement.
- Researched design trends and competitor offerings to inspire new design solutions.

Internship : October 2022 – Jan 2023

Public Relation Officer : [Asram General & Super Specialty Hospital](#)

- work with other communications professionals, such as marketing teams

EDUCATION SUMMARY:

POST GRADUATION : [MBA \(HR\)](#)

RAMACHANDRA COLLEGE OF ENGINEERING | Eluru, India

GRADUATION : [B.COM](#)

SIR C.R.REDDY AUTONOMOUS COLLEGE | Eluru, India

HIGHER SECONDARY : INTER [\(CEC\)](#)

GOVT. JUNIOR COLLEGE

TECHNICAL SKILLS

- Social media Marketing
- Adobe Creative Suite
- User Experience Design
- Figma
- UI/UX Designing
- SEO/SEM
- Power BI
- MS Excel
- SQL Data Base
- Client Relationship Management
- E-Mail Marketing
- Communication and Interpersonal Skills

PROFESSIONAL SUMMARY

- Dynamic and results-driven professional with extensive experience in pre-sales support, client relationship management, and technical expertise. Proven ability to collaborate with sales teams to identify client needs and deliver tailored product demonstrations. Committed to fostering strong relationships with clients and providing insights to enhance product offerings. Highly motivated and result oriented.

ACHIEVEMENTS

- Certified for participating in **N.S.S** for 1 year.
- Certified for participating in youth red ribbon for 2 years
- Organized many events and activities with Coordination.
- Selected to represent the class for 2 years.
- Awarded by school and college for winning several competitions like Quiz, Seminars and workshops.

DECLARATION

I have furnished the entire details about my academic career, which is true to my knowledge. I assuring you that I will do my best to your company on entry.

Date :

Place : Eluru.

V.H.N.MANIKANTA