

MUJAHID DAWOOD

E-mail mujahid.dawood@gmail.com

Telephone 9826111103

Near Medi Health Hospital Kukurbeda, 125, Great Eastern Rd, near PT. Ravishankar Shukla University
Gate, Amanaka, Raipur, Chhattisgarh 492010

SALES AND MARKETING

To pursue a career in an esteemed organization holding a responsible position which would enhance my skills to work in a competitive environment and curve a winning edge for the organization.

STRENGTHS AND EXPERTISE

Proficient in [Software Program], Computer proficiency especially MS office (Word, Excel, Power point etc), software development, web design, for sales and Marketing having strong background of channel sales in most competitive markets through large volume Dealers Distributors Retailers Institutions and Government projects. Worked in various parts of country like PUNE, M.P, Maharashtra, Odissa, Chhattisgarh, etc.

PROFESSIONAL EXPERIENCE

Ozell Cooner Paints

December 2018 - June 2024

Branch Manager

- Implemented effective sales strategies to achieve branch targets and exceed expectations consistently.

Popular Paints & Chemicals, Raipur

December 2017 -October 2018

Sales Manager

- Expanded market share through effective prospecting, lead generation, and negotiation skills.

Berger Paints India Limited

February 2017 - August 2017

Senior Sales Executive

- Identified new business opportunities through cold calling, networking, marketing and prospective database leads.

Nippon Paints (India) Private Limited

October 2010 - February 2017

Senior Sales Executive

- Facilitated relationships with target accounts through implementation of proven networking methods.

Sphinx Chemical Industries (P) Ltd

June 2010 - October 2010

Assistant Branch Manager

- Identified new business opportunities through cold calling, networking, marketing and prospective database leads.

AKZONOBEL India Ltd (Paints div.)

December 2004 - May 2010

Sales officer

- Boosted sales performance by identifying and targeting high-potential leads.

EDUCATION

Scaler School of Technology

Computer Data Science Course

Data Structures Tutorial, Python Tutorial, Java Tutorial, DBMS Tutorial, C Tutorial, JavaScript Tutorial, C++ Tutorial, SQL Tutorial, Data Science Tutorial, Software Engineering Tutorial, HTML Tutorial, CSS Tutorial

Pt. Ravishankar Shukla University

M. A. Final English

Govt. Science College, Raipur

B.Sc. Mathematics
