

## RAKESH PAWAR

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### Personal Details:

**Address:** NASHIK 422012, India

**Sex:** Male | **Date of Birth:** 22-09-1987 | **Nationality:** Indian



### PROFILE SUMMARY

- Experienced Purchasing Executive with a proven track record of 9+ years in procurement, known for strategic cost control and negotiation abilities.
- 5 years of experience in soft luggage industry.
- Resourceful and analytical, adept at identifying cost-saving opportunities and cultivating strong vendor partnerships.
- Proficient in Supply Chain Management, excelling in streamlining processes and optimizing inventory coordination.
- Highly skilled in pricing analysis and document preparation and adept at utilizing advanced procurement software, including SAP.
- Recognized for researching and assessing potential suppliers, securing favorable pricing and contract terms, and fostering collaborative vendor relationships.
- Diligent in analyzing market trends to identify opportunities for cost optimization through bulk purchasing and alternative sourcing.
- Proficient in dispute resolution and adept at maintaining harmonious relationships between suppliers, vendors, and internal stakeholders.
- Meticulous in monitoring inventory levels, proactively replenishing materials, and ensuring timely deliveries.
- Exceptional in identifying new sourcing avenues and managing existing supplier alliances.
- Adept at negotiating vendor payment terms while ensuring prompt invoice settlement.
- Expert at sourcing and presenting product samples for informed decision-making, contributing to strategic procurement.
- Experience in SAP

### Technical Skills-

SAP MM

MS Office –Word, Power Point, Excel

Advance Excel.

### PROFESSIONAL SKILLS

Procurement expertise | Supply Chain Management | vendor Relationship Management| Cost Reduction | Pricing Structure Analysis| Document Preparation | Inventory mangament | Market Analysis | SAP Proficiency | Risk management| Price Negotiation | cost management | Global sourcing

### Purchase Executive

**Bagzone Lifestyles Pvt Ltd, Nashik, India | Purchase Executive | Oct 2021 – Present**

### Roles & Responsibility

- Researched and evaluated potential suppliers for cost-effective solutions.
- Procurement of high quality raw materials such as Fabrics, zippers and other fitting accessories for line as well as new product development (NPD)
- Conducting assessments of fabric durability and metal component integrity.
- Negotiated pricing, terms, and contracts with suppliers.
- Monitor supplier's performance and ensure complian.
- Developed strong vendor relationships for efficient procurement.
- Analyzed market trends to identify cost-saving opportunities.
- Evaluated vendor quotes based on price, quality, and delivery.
- Managed inventory levels and ordered materials as needed.
- Resolved disputes between suppliers, vendors, and stakeholders.
- Monitored goods receipt for timing, quality, and quantity.
- Purchase schedule to be planned according to MRP (monthly require plan) from planning department.
- Implement effective RM inventory control measurs to prevent stockouts.

- Iso documentation
- Analyze procurement costs and identify opportunities for cost reduction.
- Worked closely with production, quality, and design team to understand material requirement and specifications.
- Partner with stakeholders to ensure clear requirements documentation
- New product development process with suppliers including non-disclosure agreement, RFQ, zero based costing(ZBC), Negotiation and price Negotiation
- Ensuring 100% materials are ordered as per indent and BOM.
- Managing import procurement process for organization.

## Ukay Metals Industries Pvt Ltd, Nashik, India | Aug 2013 – May 2021

### Purchase Engineer

#### Roles & Responsibility.

- Conducted vendor performance evaluations and skillfully negotiated supplier contracts to drive cost savings.
- Maintained optimal inventory levels through vigilant monitoring and timely material reordering.
- Proactively identified new supply sources and effectively managed existing vendor relationships, ensuring supply chain reliability.
- Demonstrated strong negotiation acumen by setting favorable payment terms with vendors and ensuring timely invoice payments.
- Facilitated informed decision-making by overseeing the procurement of product samples and their presentation for evaluation.
- Timely procurement with a proper quotation on time for all indents as per site requirement.
- Making report like inventory valuation, material wise stock on hand, daily consumption, daily receipts and inventory turnover.
- Co-ordination with the user department for any rejection, inspection, shortage and discrepancy.

#### EDUCATION

- **Bachelor of Engineering in Mechanical Engineering** from Pune University, Nashik, India, in June 2011

#### Projects

**VAVE (value analysis and value engineering)**