

OMKAR GHORPADE

BUSINESS DEVELOPMENT EXECUTIVE

CONTACT

☎ +91-8180906251
✉ oghorpade1007@gmail.com
📍 Sai Sankul E,Kamthwada, Nashik
🌐 <https://www.linkedin.com/in/omkar-ghorpade-BDE>

PROFILE SUMMARY

A motivated and eager fresher looking to start a career as a **Business Development Executive**. With **strong intuition power**, I quickly understand customer needs, identify market trends, and make smart decisions. Ready to learn, grow, and build strong client relationships.

EDUCATION

2021 - 2024

GURU GOBIND SINGH COLLEGE OF
ENGINEERING AND RESEARCH
CENTRE,NASHIK

- BE in Computer Engineering
- FE-8.73 SGPA
- SE-7.61 SGPA
- TE-6.74 SGPA
- BE-8.22 SGPA
- Completed With CGPA:7.83

2018 - 2020

K.R.T. ARTS, B.H. COMMERCE &
A.M. SCIENCE COLLEGE, NASHIK

- HSC
- 65%

INTERNSHIP

Amol Technologies(IT Services)
Business Development Executive

MAR 2025 - APRIL 2025

- Learned lead generation via cold calling, email campaigns, and LinkedIn outreach, generating 20+ leads for IT services (Email Solutions,Software Development).
- Assisted in crafting client-focused sales pitches, improving engagement and conversion rates.
- Collaborated with teams to research target markets and identify decision-makers, boosting outreach efficiency.

LANGUAGES

- English
- Hindi
- Marathi

SKILLS

- Lead Generation
- Public Relations
- Market Research
- Negotiation & Persuasion
- Customer Relationship Management
- Sales & Marketing Basics
- Critical Thinking

PERSONAL STRENGTHS

- Leadership
- Intuition Power
- Goal Oriented & Target Driven

SOFT SKILLS

- Teamwork & Collaboration
- Communication Skills
- Problem Solving
- Time Management