

CONTACT

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PROFILE

"A motivated and customer-focused fresher looking to start a career as a **Sales Officer**. I believe in the power of listening, understanding, and making customers feel valued. With **strong intuition** and **communication skills**, I focus on solving concerns with a positive approach while building trust and meaningful connections. Ready to learn, adapt, and contribute to enhancing customer satisfaction and brand loyalty."

EDUCATION

Degree	Institute Name	Passing Year	Marks
BE in Computer Engineering	Guru Gobind Singh College Of Engineering And Research Centre,Nashik	2024	<ul style="list-style-type: none">FE-8.73 SGPASE-7.61 SGPATE-6.74 SGPABE-8.22 SGPACompleted With CGPA:7.83
HSC	K.R.T. Arts, B.H. Commerce & A.M. Science College, Nashik	2020	65%
SSC	New Maratha High School,Nashik	2018	79%

- LANGUAGES

- English
 - Hindi
 - Marathi

- RELEVANT EXPERIENCE

- Lead Generation & Sales:** Generated leads through customer referrals and engaged with potential buyers to promote battery and inverter products.
 - Customer Consultation:** Assisted customers in selecting the right products based on their power needs and budget, ensuring a personalized buying experience.
 - Negotiation & Closing Deals:** Successfully handled price negotiations and explained product features, leading to increased conversion rates.
 - Customer Issue Resolution:** Addressed customer inquiries and resolved concerns efficiently, resulting in improved customer retention and positive feedback.
 - Product Knowledge & Upselling:** Recommended suitable battery and inverter combinations to maximize performance, increasing upsell opportunities.

- PERSONAL STRENGTHS

- Leadership
 - Intuition power
 - Goal-Oriented & Target-Driven

- SKILLS

- Customer Relationship Management
 - Market Research
 - Negotiation & Persuasion
 - Lead Generation
 - Sales &Marketing Basics
 - Retail & B2B Sales

SOFT SKILLS

- Team Work&Collaboration
 - Communication Skills &Presentation Skills
 - Problem Solving & Quick Decision Making
 - Time Management
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