

Mahesh Mishra

Mahesh Mishra
D-188, Street No 07
Gamri Extension, Bhajanpura, Delhi 110053
Phone: 9212757620
Email: mahesh.mishra1984@gmail.com

Date of Birth: 09th-Jun-1984
Gender: Male
Nationality: India
Language: Hindi, English

OBJECTIVES

To pursue a rewarding career in a progressive organization which will help me to update my knowledge and skills that leads to the growth of the organization.

PERSONAL STRENGTHS

- Quick and Keen learner in everything.
- Ability to work under high pressure situations.
- Give my best efforts to get the work completed in the stipulated time.
- Ability to get along well with others.
- To get Appreciation from Employer for my Diligence.

ACADEMIC QUALIFICATION

Graduation from Delhi University in 2002

Senior Secondary Examination Passed from (NIOS) in April-1999

COMPUTER SKILLS

- Basic Knowledge of Computer MS-Word, Excel, Internet, E-Mail etc.

EMPLOYMENT SUMMARY

Organization	BERGER PAINTS LTD
Designation	CRO (Customer Relationship Officer)
Duration	8th-Aug '2020 to Till Date.

EMPLOYMENT SUMMARY

Organization	Dulux Paint (AKZONOBEL INDIA LTD)
Designation	CRO (Customer Relationship Officer)
Duration	1st-Apr '2019 to 7 th -Aug-2020

EMPLOYMENT SUMMARY

Organization	Vodafone Cellular
Designation	Sr. Executive (Direct Sales Team)
Duration	29 th -June '2016 to 31 st -Mar-2019

EMPLOYMENT SUMMARY

Organization	Tata Tale services Limited
Designation	Sr. Executive (Direct Sales Team)
Duration	1 st - Apr'2006 to 28 th -June-2016
Location	Delhi & NCR

JOB PROFILE

As a Senior Sales Member I am managing a team of Fresher Executives. My job responsibilities are as follows:

- To handle a team of Fresher Sales Executives.
- Meeting SME – A class customers to promote sales and Customer Relations Management.
- Sales Management, planning & conducting various sales promotion activities.
- Meeting Individual as well as Team sales targets.
- Team management and motivate field officers.
- Inducting new team members & providing them on job training as per requirement.
- Managing Company's relations with customers.
- Maintaining the MIS reports and DSR of Executives.

ACHIEVEMENTS

- Certificate of Appreciation (April 09-Aug. 09) from Mr. Anil Ambati – Head HNI (Voice), Mr. Abhijit Sanyal – National Sales Head, Mr. Sunil Batra – President Operations.

- Gold Club Certificate in Q2 (2008-09) from Mr. Sunil Batra, President Operations of Tata Teleservices Ltd.
- Diamond Club Certificate in Q1 (2008-09) from Mr. Sunil Batra, President Operations of Tata Teleservices Ltd.
- Platinum Club Certificate in Q4(2007-08) from Mr. Vinayak K. Deshpandey, Executive President of Tata Teleservices Ltd.
- Diamond Club Certificate in Q3(2007-08) from Mr. Vinayak K. Deshpandey, Executive President of Tata Teleservices Ltd.
- Gold Club Certificate in Q2 (2007-08) from Mr. Vinayak K. Deshpandey, Executive President of Tata Teleservices Ltd.
- Diamond Club Certificate in Q1(2007-08) from Mr. Vinayak K. Deshpandey, Executive President of Tata Teleservices Ltd.

ORGANISATION DESCRIPTION

Tata Teleservices Limited spearheads the Tata Group's presence in the telecom sector. Incorporated in 1996, Tata Teleservices Limited is the pioneer of the CDMA 1x technology platform in India. It has embarked on a growth path by the Tata Group in 2002. It launched mobile operations in January 2005 under the brand Tata Indicom in all of India's 22 telecom Circles. The company is also the market leader in the fixed wireless telephony market with its brand Walky. The company has recently introduced the brand Photon to provide a variety of options for wireless mobile broadband access. Tata Photon+ marks a significant milestone in the Indian telecom landscape.

PERSONAL INFORMATIONS

Father's Name	:	Lt. Shri SHIV KUMAR MISHRA
Mother's Name	:	Smt. MALTI DEVI
Marital Status	:	Married

HOBBIES & INTERESTS

Reading Books & Listening to Music.

PERSONAL TRAITS

I hereby declare that the above mentioned information is true to the best of my knowledge.

Date :

Place : New Delhi

(Mahesh Mishra)