

JAWED KHAN

Kanpur 208019, 9140478919, jawedkhan9140@gmail.com

SUMMARY

Experienced sales professional with a successful history of driving sales and building client relationships. Proficient in identifying customer needs, providing tailored solutions, and closing deals effectively. Skilled in communication, negotiation, and problem solving. Strong team player with a proactive approach and a dedication to achieving targets.

EXPERIENCES

07/2024 – 01/2025	Executive Sales Trainee United Ekta Engineering Udyog Private Limited <ul style="list-style-type: none">• B2B Sales• Channel Sales• Manage and control stock at distributor`s point• Prepare Daily Sales Report in Excel• Identify new business opportunity and acquire new clients• Analyze market trend sand competitor`s activities• Attended industry events trade show and conferences to promote company`s product
08/2023 – 10/2023	Zielhock Sales And Marketing Intern <ul style="list-style-type: none">• B2B Sales• Financial analysis• CRM• Prepare Daily Sales Report

EDUCATION & QUALIFICATION

08/2022 – 07/2024	MBA (Marketing & Logistics) Lloyd School Of Management Studies Greater Noida
08/2018 – 10/2021	BBA (Marketing) Naraina College Of Management Kanpur Uttar Pradesh
04/2017 – 05/2018	INTERMEDIATE (Commerce) Azad Memorial Inter College Kanpur Uttar Pradesh
04/2015 – 05/2016	HIGHSCHOOL (Science) K.V NO 1 Armapur Kanpur Uttar Pradesh

SKILLS

Market Analysis
Channel Sales
CRM
MS Excel
Digital Marketing
Problem Solving
Leadership
Communication

CERTIFICATIONS

Fundamentals Of Digital Marketing
MS Excel
CRM
Sales and Negotiation
Supply Chain & Logistics Management
Customer Service Skills

ACCOMPLISHMENT

Winning Captain Award in College Cricket Tournament
Was leaded company`s stall in Trade Fair 2024
Hosted marketing club activity in MBA
Award for the best footballer in school

LANGUAGES

English
Hindi