

Virendra Singh

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Seeking assignments in Warehousing Management, Inventory Management, Project Management & Supply Chain Management, and Quality Management with growth-oriented organization of repute.

CAREER OVERVIEW

- A competent professional with **nearly 8 years** of experience in areas of: **Warehouse Management, Project Management, Logistics, Strategic Planning, Supply Chain Management & Commercial Operations**
- Expertise in implementing cost saving measures to achieve reduction in terms of warehouse operations and logistics cost.
- Gained extensive experience in Supply Chain Operations, Transportation Systems, Inventory, Space Utilization & Process improvement, budget planning, business analysis, and operations review.
- An effective communicator with exceptional relationship management skills with the ability to relate to people at any level of business.

AREAS OF EXPERTISE

Strategic Planning: Establishing short / long term budgets in tune with the corporate strategies for achieving business targets. Business planning, forecasting and analysis for assessment of revenue potential in business opportunities.

Supply Chain Management: Devising an efficient supply chain management system to ensure delivery of the goods as per committed timelines and cost. Managing effective costing system resulting in cost reduction; streamlining business process and procedures for improving performances.

Commercial Operations: Managing inbound & outbound activities and optimum utilization of resources. Floating of enquires, receiving of quotation, undertaking technical and commercial evaluation of the offers received from suppliers in compliance with specifications, etc.

Warehouse Management: Planning, directing and maintaining efficient Warehouse Operations; assigning and evaluating the work performance of personnel assigned to the store. Handling the inventory function so as to curtail inventory holding expenses and adherence to maximum and minimum stocking system for various spares and minimize wastage. Ensuring physical stock verification and stock counting on a periodic basis.

Logistics: Managing Supply Chain for distributing goods in warehouse to the dealer network for achievement of targets within specified parameters. Streamlining the system and procedures for effective inventory control for ensuring ready availability of materials to meet the desired targets. Devising an efficient Logistics Management System to ensure delivery of goods as per committed timelines and cost. Overseeing logistic functions & negotiating with transporters for cost effective transport solutions. Implementing sales & distribution plans to ensure availability of the entire range of products. Handling fleet of vehicles & transporters ensuring on time delivery and monitoring transit norms. Monitoring and analysing the loss in transit and undertaking measures to control the same.

Liaising / Coordination: Providing direction, support & guidelines to a team of customer service agents to ensure efficient resolution of complaint through correspondence & coordination. Communicating & maintaining healthy relations with all clients and vendors.

Team Management: Identifying training needs and imparting necessary training to team members. Managing team performance, productivity & morale. Creating & sustaining a dynamic environment that fosters development opportunities and motivates high performance amongst the team members.

EMPLOYMENT CHRONICLE

Since June 2008 to continued – **DGS Translogistics India Pvt. Ltd.** , Manager-Operations

Heading 40 Nos Warehouses operations:-

Warehouse locations heading – Jaipur, Kota, Udaipur, Bikaner, Ganganagar, Alwar (**Rajasthan**), Agra, Kanpur, Ghaziabad (**Uttar Pradesh**) Jamalpur, Gurugram, Patli, Ambala (**Haryana**) Narela, (**Delhi**), Baddi, Kala amb (**Himachal Pradesh**) Agra, Kanpur, Banaras (**Uttar Pradesh**) Vapi, Rajkot (**Gujrat**), Bhiwandi, Malegaon, Pune, Nagpur (**Maharashtra**), Indore, Chhindwara (**Madhya Pradesh**) Vishakhapatnam (**Andhra Pradesh**) Ranchi (Jharkhand)

Key clients – Adani Wilmar Ltd., Kriloskar Engine & Oils, Ceat Tyre, Berger Paint, Tata Battery, Okaya Battery, Reliance, Singer, Snapon, Supreme Furniture etc.

Since March.-2015 to April.-2018 –Shree Tirupati Balaji Logistics. As **Operations Manager**

At Manesar, Gurgaon ,Haryana

Looking Operation activities of Kalyani steel ltd.

EDUCATION

- B.Com. from Rajasthan University in 2013.
- MBA in Marketing and Finance – 2015 (RTU Kota – Regular)
- Have diploma of information technology issued by ICAI, Jaipur in 2012.
- Participate many seminars regarding SCM future aspect.

IT Skills

- Well versed with Software - Oracle, SAP, WMS, EWM Visual Basic, MS Office (Advance excel), Internet, Goggle Sketch Up, Busy Win, and sound knowledge of computer Hardware/Software/Networking/Printer, Maintenance, etc.

Key Expertise

- Implementation - Having sound knowledge of WMS implementation.
- Migration and HOTO – Expert in Inventory HOTO and shifting/migration of the inventory.
- 5S Implementation and house owner concept implementation.
- Sustainability of basic hygiene.
- Operations/productivity Dashboard, R&R to keep team motivated.
- IR issue handling.
- Expert in liaising with local resources and government bodies wherever required.
- Hard negotiator and vendor development.

PERSONAL PROFILE

Date of Birth	25 th January, 1994
Res. Address	Plot no. 151, Shiv Colony, Moti Nagar, vaishali Nagar, Jaipur
Languages	Hindi, English, Rajasthani
Nationality	Indian
Marital Status	Married
Dependents	1
Driving License	Yes

(Virendra Singh)