

Sandeep Sampat Dhule

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SUMMARY :An experienced professional in the IT & Communications industry with over 13 years experience in operations and service assurance for a wide range of customers in the banking, entertainment, commercial, emergency services, government and non-profit sectors. Using authentic leadership capabilities, well-defined goals and a positive work ethic I am able to drive highly successful teams through difficult change while delivering results that delight the customer base and meet defined service levels



Add: varwandi Dist Nashik

Pin: 422001 Dob: 05 jun1985

Experience

June 2008 to May 2020

Development Manager

Center For Advanced Technologies Pune, Nashik Maharashtra

- Motivate and coach employees to meet service, sales, and repair goals.
- Create and modify employee schedules with service levels in mind.
- Recruit and hire top mechanics, service advisors, and sales people.
- Maintain detailed logs and reports of services performed, profit, and budget information.
- Help out in sales and repair areas as needed and maintain comprehensive current knowledge of operations.
- Understood of overall business direction and proactively identifying service delivery actions to meet business partner needs.
- Reviewed client service, service improvements, performance and quality of the business process.
- Prepared of Approach note, Proposals, Presentation for new opportunities

PERSONAL SKILLS

People skills : 8 Leadership skills : 10 Decision making : 9

AREAS OF EXPERTISE:

Integration, IT Management ,Project Delivery ,Business Analysis , Financial Control Project, Management Managing Crisis , Situations ,Resource Vendor Management

TRAINING AND CERTIFICATION:

Mircosoft Office Specilist,
Course On Computer courses,
Project Management Professional

Highlights

- Results-oriented
- Revenue generation
- Business development
- Effective marketing
- Organizational capacity
- Operability and commitment
- Ability to motivate staff and maintain good relations
- Resistance to stress
- Good manners

Education

Master in Business Administration (MBA) in Marketing
Matoshri Management college ,
Nashik

Hobbies & Volunteering

- Meditation
- Reading
- Learning
- Health organisation
- Schools
- Forest Department