# Curriculum Vitae

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Name: Subhodip Chandra

Father's Name: Subhas Chandra

Date of Birth: 17/03/1999

Present Address: 16/D Durgapur Lane (Chetla) Kolkata-700027

#### Career Objective

To build up a career in a well-established and environment friendly organization where acquired knowledge and expertise can be used effectively and efficiently to flourish both personal development as well as to help in achieving my employe's goal.

#### Self-Assessment

- A self-driven amiable attitude, willingness to learn and a strong presence of mind.
- > Optimistic, confident, and benevolent.
- > Energetic, devoted, sincere and hardworking.

#### **Academic Qualification**

| Name of exam        | Subject        | Year of passing | Board                  | Marks |
|---------------------|----------------|-----------------|------------------------|-------|
| Madhyamik           | All            | 2016            | West Bengal            | 45%   |
| Higher<br>Secondary | Arts           | 2018            | West Bengal            | 55%   |
| Graduation          | History Honors | 2021            | Calcutta<br>University | 73%   |

#### Job Experience

| Company                       | Month         | Designation                                  |
|-------------------------------|---------------|--|
| Asian Paints (Dealer)         | Six Months    | Account                                      |
| Law Firm (UUCPL)              | Eight Months  | Service Executive                            |
| Real estate<br>Somadhan Group | One Year      | Sale Executive                               |
| Asian Paints<br>(Off role)    | Eleven Months | Buffer Color Consultant<br>(Wallpaper Sales) |



| Kansai Nerolac Paints   | Six Months | DGA               |
|-------------------------|------------|-------------------|
| Wood Coating (off role) |            | (Demand Generator |
| _                       |            | Associate)        |

## Roles And Responsibility

- Generate New customer lead.
- > Add new customer.
- > Generate order from the existing and new customer.
- Primary & Secondary sales (B2B sales) & (B2C sales)
- > Flat sales
- ➤ Visting site and Meeting with Architect & Builder and contractors, dealers.
- ➤ Visit Interior Designer or Interior Firm
- ➤ Meet Contractor & Furniture stores (OEM)

### Computer Literacy

|    | Operating system      | Windows 7, 8.1,10 & 11                       |
|----|-----------------------|--|
| 2. | Word processing       | Microsoft word                               |
| 3. | Spread sheet analysis | MS Excel                                     |
| 4. | Special               | Click Photo, Editing Photo/Video and Gaming. |

DATE: Subhodip Chandra SIGNATURE