

CURRICULUM VITAE

PERSONAL

Full Name : **Sanket Prakash Gholap**
Birth Date : 21st Jan 1998
Address : A/P: Alkuti, Gholap Mala,
Tal: Parner,
Dist: Ahilyanagar-414305
Mob No. : +91-9356282099
Email ID : sanketgholap999@gmail.com
Languages known : **English, Hindi, Marathi**

ACADEMIC BACKGROUND:

Sr No.	Exam Passed	Name of School/College	Board/University	% Age of Marks
1.	10 th Std. (S.S.C.)	Shri Sainath High School & Jr. College, Alkuti	Maharashtra State Board of Secondary and Higher Secondary Board	80 %
2.	12 th Std. (H.S.C.)	Shri Sainath High School & Jr. College, Alkuti	Maharashtra State Board of Secondary and Higher Secondary Board	52 %
3.	B.Sc.	Arts, Commerce and Science College, Alkuti	Savitribai Phule Pune University, Pune	48 %
4.	M.B.A. 1 st	IMS Ahmednagar College	YCMOU University, Nashik	Appeared

EXPERIENCE:

Sales and Service – Kansai Nerolac.

(May - 2024 to Current Organization)

- Demand generation associates. (DGA)
- Feb 2023 to Till Now (Responsibility)
- Dealer visit.
- Order generation.
- Contractor visit.
- Painter visit.
- Self-side visit.
- Self-side & Contractor side & HO side supervision.
- Quotation Done all sides.
- Primary and secondary material sales.
- Contractor provide the 3D preview & Nerolac Pragati problem solve.
- Contractor & Painters meeting arranging.
- Supervision all sites.

Second Experience:
Proper Learning Pvt. Ltd. Pune.

(Jan-2023 to Apl - 2024)

- **Providing accurate guidance about career**
- **Explaining to students the tricks of how to study in a simple way**
- **To provide proper guidance and counseling to parents and students**
- **Considering the needs of students, selling the app to them**

Third Experience:
Store Costumer Service and Selling – Reliance SMSL Pvt. Ltd. Nighoj, Ahilyanagar.

(Jan 2022 to Dec-2023)

- **As a Jio Assistant Manager in Reliance SMSL Limited, Nighoj, Ahmednagar.**
- **Used critical thinking to break down problems, evaluate solutions and make decisions.**
- **Actively listened to customers' requests, confirming full understanding before addressing concerns.**
- **Received and processed stock into inventory management system. Drove operational improvements which resulted in savings and improved profit margins.**
- **Worked with customers to understand needs and provide excellent service.**

SKILLS:

- 1. Negotiations**
- 2. CRM(Salesforce)**
- 3. Costumers Retention**
- 4. Problem solving**
- 5. Costumers studentification**
- 6. Variables communication**
- 7. Persistent**

COMPUTER OPERATING SKILLS

- 1. MS Office. Word, Excel, Outlook, Power Point, Access.**
- 2. Google Drive. Docs, Drive, Forms, Gmail, Sheets.**
- 3. Spreadsheets. Excel, Google Drive, Open Office, Vertical lookups, macros.**
- 4. Email. Outlook, Gmail, mail merge, filters, Folders.**
- 5. Presentations.**
- 6. Operating systems.**

Disclaimer:

It is here by informed that all information provided above is correct if any of the information provided is proved wrong then legal actions can be taken on me.

Name: **SANKET PRAKASH GHOLAP**
Sign:

Date:
Place: **AHILYANAGAR**