

RESUME

Ojha Devank Anil

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Address:-44, parvati niwas 4 th Floor G. Gupta Road Near old Don Bosco school,
Dombivli,Thane , Maharashtra, India

CAREER OBJECTIVE

Looking forward to build significant career where I can explore my experience and knowledge towards achieving the organizational and personal goals.

EDUCATIONAL QUALIFICATION

| EXAMINATION | BOARD / UNIVERSITY | YEAR OF PASSING | PERCENTAGE | CLASS |
|-------------|-------------------------|-----------------|------------|-------------|
| B. Com | Mumbai University | November-2020 | 60.20 | First Class |
| H.S.C | Maharashtra state Board | February 2017 | 58% | First Class |
| S.S.C | Maharashtra State Board | March 2015 | 61 % | First Class |

ADDITIONAL QUALIFICATION

Digital marketing

COMPUTER PROFICIENCY

- SAP
- Excel
- MKCL Certified Expert in MS-PowerPoint 2013
- MS-CIT 2017

PROFESSIONAL EXPERIENCE

2) Currently holding position as **Executive** in the functional capacity of as **Sales &Marketing** department since 2022 in Vashi Integrate Solution

Responsibilities :-

- Research and identify Potential Customers, and Pursue new sales opportunities Through various channels such as cold calling, email marketing and social media
- Develop and maintain strong relationships with existing customers to ensure customer satisfaction and loyalty
- Present Product to customer highlighting features, benefits and value
- Negotiate Prices, terms and conditions and close deals
- Dealing with all Commercial and Industrial Products
- Provide Support and assistance to customers after sales the sale
- Routine follow up with Customer for timely order close

PERSONAL INFORMATION

Date of birth : 05 th February 1999

Gender :- Male

Nationality :- Indian

Marital Status :- Unmarried

Languages Known :- English, Hindi , Marathi

DECLARATION

I hereby declare that the above mentioned information is correct up to my knowledge and I bear the responsibility for the correctness of the above mentioned particulars.

Date :-

Place :- Mumbai

Ojha devank Anil

