



# Satbir Singh

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## SUMMARY

I am an organised and hard working person, and am willing to discover and accept new ideas which can be put into practice effectively. I am a good listener and learner, able to communicate well with a group and on an individual level. I am able to motivate and skills to meet objectives.

## SKILLS

- Problem-solving skills.
- The ability to work in a team.
- A strong work ethic.
- Analytical and quantitative skills, communication skills.
- Leadership qualities.

## HOBBY AND INTERESTS

Drawing & painting, Playing harmonium

## EXPERIENCE

03/2024 - I currently work here

### Rakshak officer

Max life insurance (Rakshak) | Baramulla , India

- Managed customer relationships through consultative sales techniques to attain individual sales goals.
- Participated in continuous product development training to maximise sales potential.
- Contacted current and potential clients to promote, upsell and cross-sell products and services.
- Customised service offerings to accommodate consumer needs.
- Contacted customers to set-up appointments, monitor satisfaction levels and upsell additional offerings.
- Closed large sales to exceed quota and align with company targets.

### Sales Executive

Austro labs pharmaceutical | Baramulla , India

- Contacted current and potential clients to promote, upsell and cross-sell products and services.
- Customised service offerings to accommodate consumer needs.

### Sales Executive

Mahindra & Mahindra tractors | Baramulla , India

- Showcased product features and benefits to drive sales.
- Managed customer relationships through consultative sales techniques to attain individual sales goals.

## EDUCATION

Guru nanak dev model high school | Baramulla  
10th

Boys higher secondary school | Baramulla  
HSC

Govt. Degree College for Boys | Baramulla  
Bachelor of Arts

## LANGUAGES

English ::	B1	Hindi ::	C2
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Intermediate		Proficient	
Punjabi ::	C2		
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Proficient			