

RAHUL KUMAR

Mobile No: +918840082091,
+917081563986

Email Id: mba2018_rahulkumar@aimt.ac.in

Address: 176, meena awash, ekta nagar, Kallipaschim
Near S.G.P.G.I Raibareilly road
Lucknow 226301



CAREER OBJECTIVE

Looking for an organization which can provide me with the opportunities and challenges to expand and apply my knowledge in a way which will allow me to contribute to the growth of the company and in turn help me grow as well.

KEY SKILL

- Good Communication Skills.
- Time management and Punctuality.
- Learning attitude.
- Leadership and team work.
- Ability to work under pressure.

WORK EXPERIENCE

WORKING CURRENTLY

- Name of company: **TCI (SUPPLY CHAIN SOLUTIONS)**
(Warehousing, SCS, ERP, ICQA and Business development)
- Duration: Working currently since last two months

SUMMER INTERNSHIP

- Name of company: **VEERTRIP (A Unit of Ithaka Enterprises)**
- Duration: 1st June 2018- 31th July 2018
- Project Title: Proposal to provide employment opportunities to defense fraternity
- Job Responsibilities:
 1. Developing new business opportunities with armed forces and other potential customers.
 2. Managing end-to-end client relationship including pitching, negotiation, contracting, &, result tracking for the given area
 3. Working effectively with C-level decision makers, i.e., CFO, CTO, VPs and directors, to develop long term strategic relationships
 4. Preparing and presenting powerful, persuasive sales presentations that effectively demonstrate the value proposition of Veertrip
 7. Setting up entire Veerbooth post doing research on maximum footfall in the given area
 8. Developing and executing a strategic business plan that meets or exceeds established sales

ACADEMIC CREDENTIALIA

Exam	Year	School/ College/ Board	Specialization
MBA	2018-2020	Army Institute of Management & Technology, Greater Noida	Marketing & Information Technology
B.Sc	2014-2018	Kanpur university	Z.B.C
12 th	2013	Sacred heart senior secondary school, Lucknow	Physics, Chemistry, Biology, multimedia and Web-tech
10 th	2011	APS, SP Marg Lucknow	Basic subjects (Multimedia & web-tech.)

TECHNICAL SKILLS:

- Operating System: Windows Web
- Technologies: HTML, VB script
- Multimedia: Adobe Photoshop, adobe Illustrator, Morpheus, Pinnacle Studio
- Basics of computer: MS-office (excel, word, presentation, publisher etc.)
- The Fundamentals of Digital Marketing

HOBBIES & INTERESTS

- Watching WWE matches
- Listening Music,
- Sketching, painting

PERSONAL DETAILS

- Date of Birth 25 October 1997
- Marital status Unmarried
- Father's Name Rahul Kumar
- Nationality Indian
- Languages known English, Hindi.

I affirm that the information in the document is accurate and true to the best of my knowledge.

Place: G-Noida

(RAHUL KUMAR)